

## **Factsheet NN Group** 16 May 2019

NN Group is a financial services company, active in 18 countries with a strong presence in a number of European countries and Japan. The strong foundation of our purpose, brand, values and ambition, combined with our focus on our strategic priorities, enables us to create long-term value for our company and our stakeholders.

#### Who we are

NN Group includes Nationale-Nederlanden, NN, NN Investment Partners, ABN AMRO Insurance, Movir, AZL, BeFrank and OHRA.

#### What we do

Our purpose is to help people secure their financial futures. We offer retirement services, and insurance, investments and banking products.

#### **Our strategy**

To create long-term value for our company and stakeholders we have four strategic priorities:

- 1. Disciplined capital allocation
- 2. Innovate our business and industry
- 3. Agile and cost efficient operating model
- 4. Value added products and services.

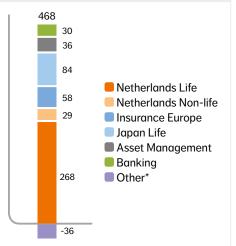


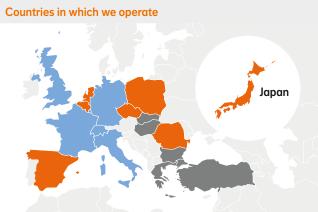
#### How we are structured

With about 14,000 employees, we aim to deliver high-quality products and services to retail, SME, large corporate and institutional customers.

Our business activities are structured in reporting segments. Their contribution to the NN Group 1Q 2019 operating result is depicted in the graph (in EUR mln).

\* Japan closed block VA, the reinsurance business, the holding results, and other results.





Insurance and Asset Management Insurance Asset Management\* \* Outside Europe and Japan, NN Investment Partners has offices in New York and Singapore.

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#### **Sustainability ratings**

Sustainalytics 87/100 FTSE4GOOD Included Dow Jones Sustainability Index 77/100

**Carbon Disclosure Project** 

# General

Employees ±14.000 Countries in which we operate

Customers (excl. NN IP)

18

17 million

Credit ratings (Financial Strength Rating)

S&P A | Fitch A+

#### **Responsible investing**

In our long-term investment decisions we take environmental, social and governance (ESG) into consideration.

#### Responsible investing is based on the following four pillars:

- 1 Active ownership towards investee companies
- 2 Integration of ESG factors into our investment processes
- 3 Application of restrictions based on our policy framework
- **4** Sustainable and impact investing strategies

#### For more information

external.communications@nn-group.com

🍤 +31 (0)70 513 03 03 몆 www.nn-group.com

#### **Management Board NN Group**



Lard Friese Chief Executive Officer \*



David Knibbe CEO Netherlands



**Dailah Nihot** 

Chief Organisation &

Corporate Relations

Delfin Rueda Chief Financial Officer \*\*





Fabian Rupprecht CEO International Insurance



Tjeerd Bosklopper Chief Transformation Officer



General Counsel



Jan-Hendrik Erasmus Chief Risk Officer

\* CEO and chair of the Management Board and the Executive Board \*\* CFO and member of the Management Board and the Executive Board

# Delivering on our strategy



#### NN Life Japan

Higher sales in Japan were the result of strong sales efforts, as well as customer expectations of a revision of tax rules for Corporate Owned Life Insurance products (COLI).

### NN Life

NN Life managed to maintain its strong position in the market and as a result of proactive engagement, its customer (NPS) and broker satisfaction scores increased.

1Q19



#### **NN Bulgaria**

NN Bulgaria and Eurobank Bulgaria AD (Postbank) expanded their partnership as Postbank has involved its whole branch network in the distribution of NN Bulgaria's pension products.



#### NN Group

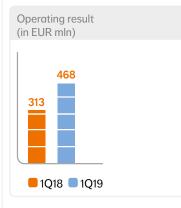
The corporate partnership between NN Group and the Mauritshuis Museum in The Hague will be extended until 2021, with the attraction of new audiences to the museum as one of the main shared goals.

#### NN Investment Partners

NN Investment Partners (NN IP) continued its focus on responsible investing. In March 2019, it published its 2018 Responsible Investment Report that elaborates on the 2018 engagement and voting results.



#### Results



## Net result (in EUR mln)

